

9M FY24

WAZIR TEXTILE & APPAREL INDEX

March 2024



Textile Sector Performance Update

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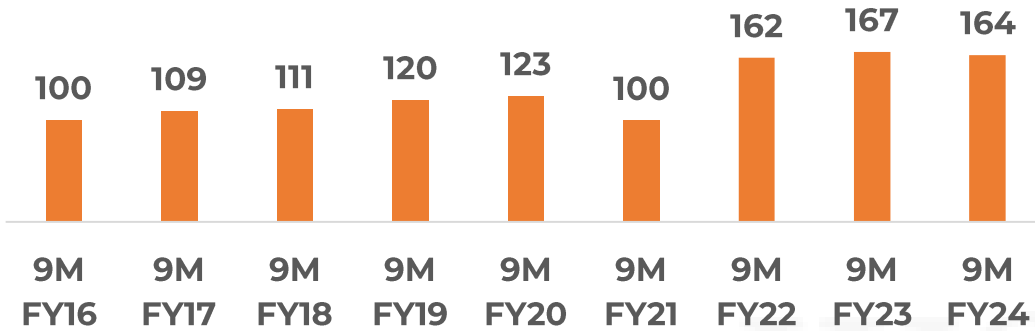
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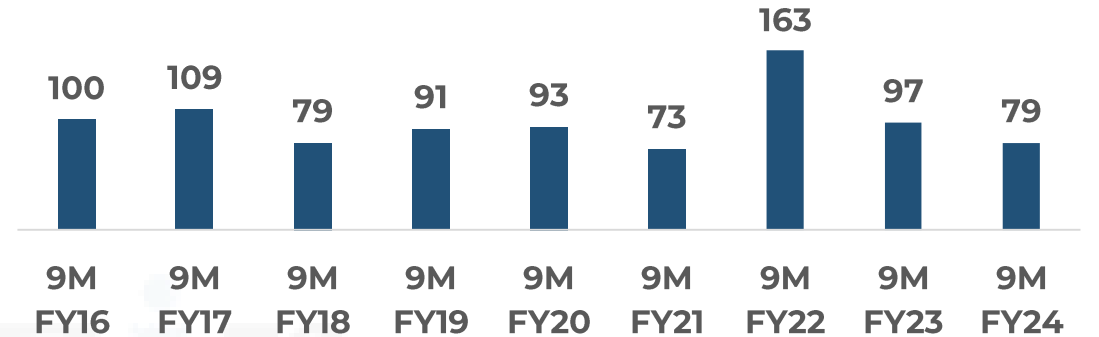
Wazir Textile & Apparel Index (9M FY24)

Wazir Textile Index (WTI) Sales



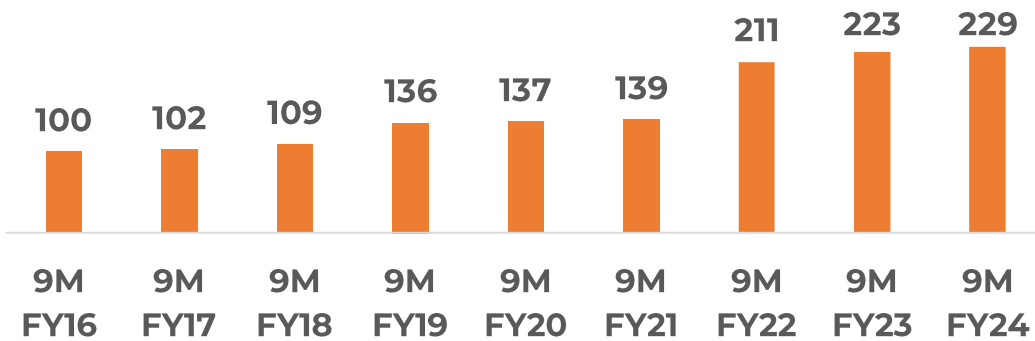
-2% reduction in 9M FY24 compared to 9M FY23.

Wazir Textile Index (WTI) EBITDA



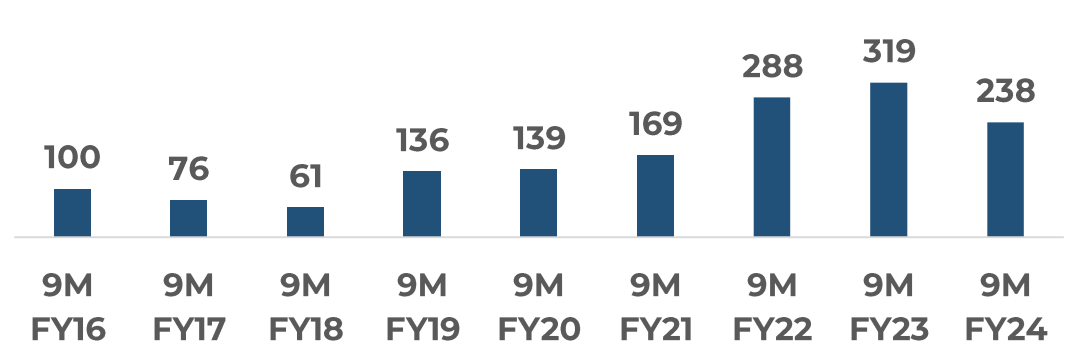
-19% reduction in 9M FY24 compared to 9M FY23.

Wazir Apparel Index (WAI) Sales



3% increase in 9M FY24 compared to 9M FY23.

Wazir Apparel Index (WAI) EBITDA



-27% reduction in 9M FY24 compared to 9M FY23.



Wazir Textile Index (WTI)

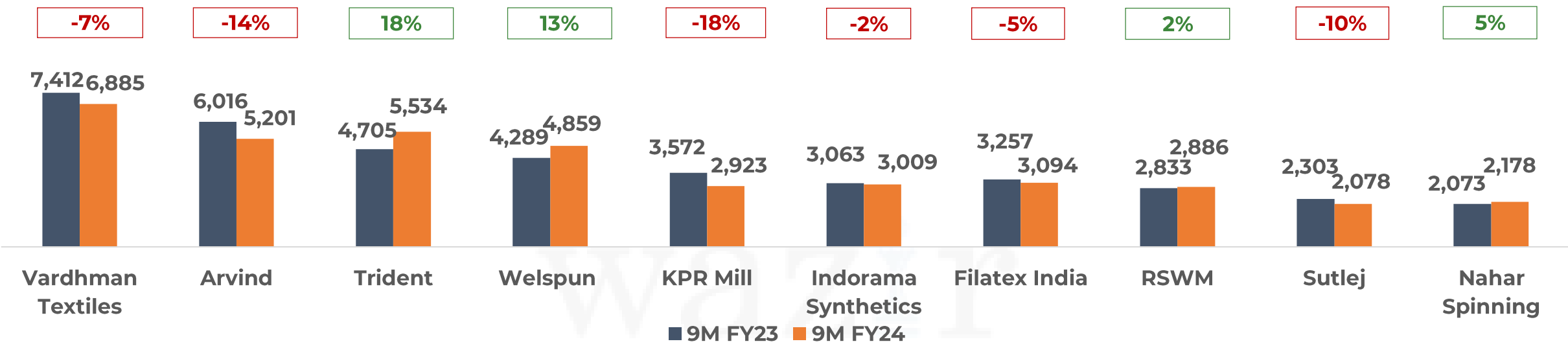
Financial Performance

9M FY24

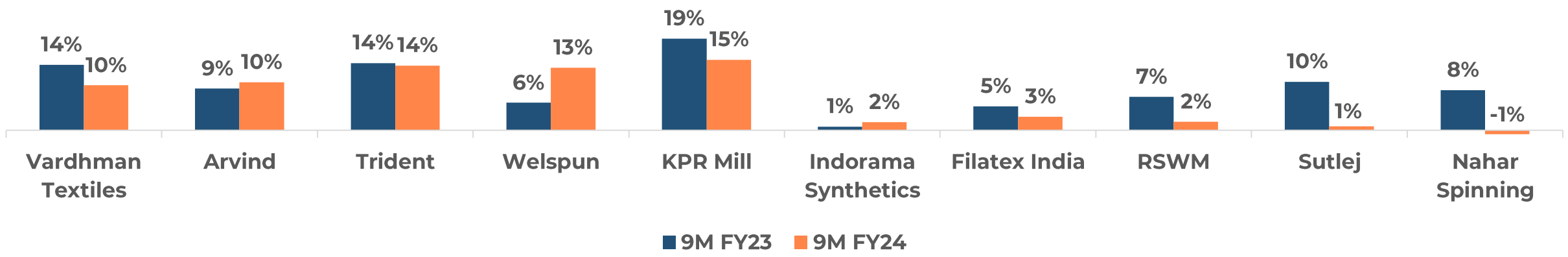
9M FY24 Analysis of Selected Top Players

Sales(in Rs Crore)

Growth %

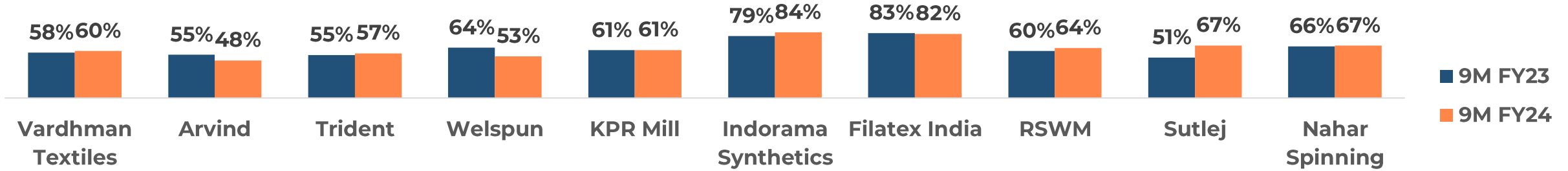


EBITDA Margin Trend

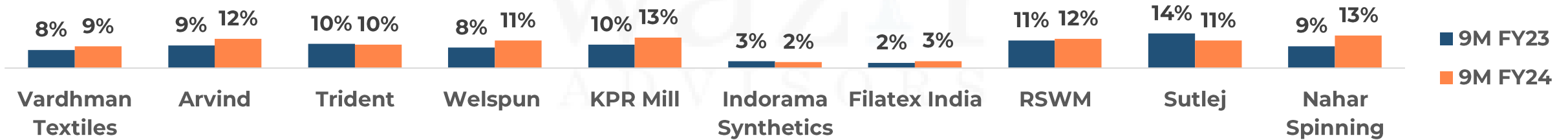


9M FY24 Analysis - Major Expenses as % of Sales

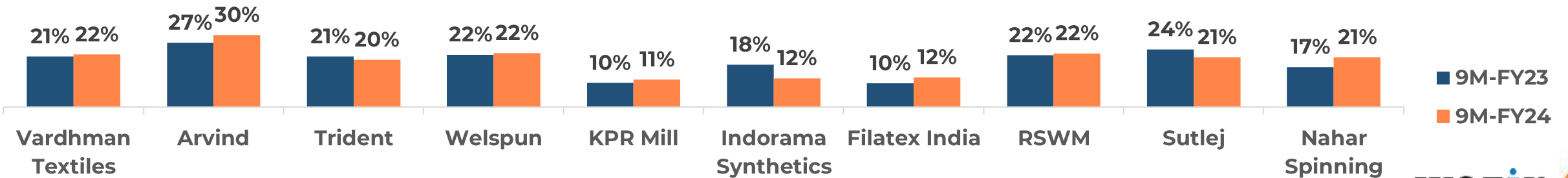
Raw Material Cost - % of Sales



Employee Cost - % of Sales

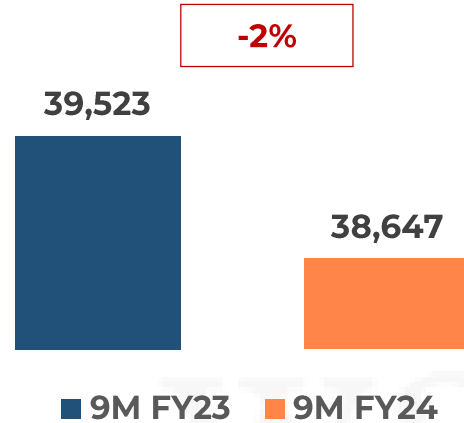


Other Costs - % of Sales

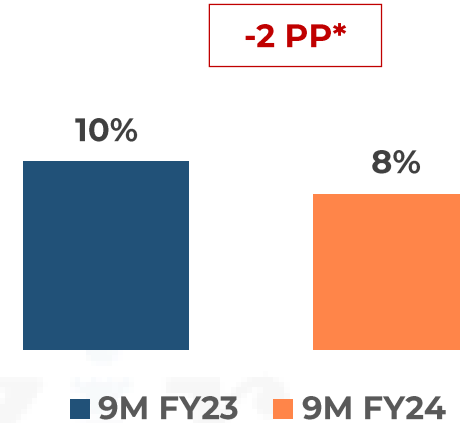


Consolidated Analysis for the Selected Top Textile Players

Consolidated Sales (Rs. Crore)



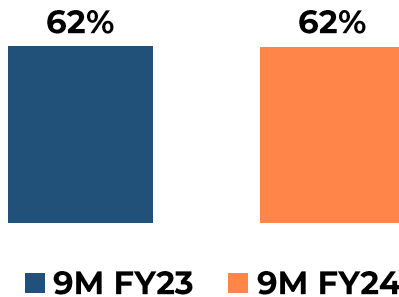
Average EBITDA %



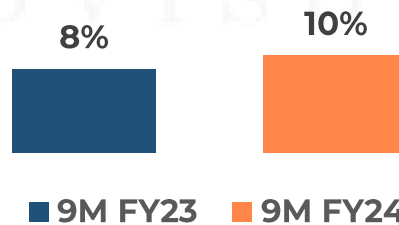
At consolidated level, sales have decreased by -2% in 9M FY24 compared with 9M FY23

Consolidated EBITDA margin decreased by -2 percentage points for the selected top companies in 9M FY24 compared to 9M FY23

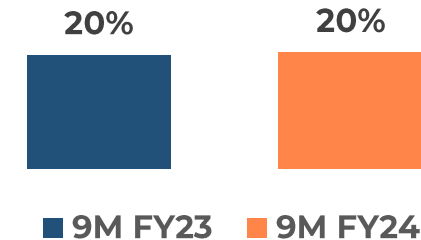
Average RM Cost - % of Sales



Average Employee Cost - % of Sales



Average Other Expenses - % of Sales



The Average cost of RM has remained same in 9M FY24 compared to 9M FY23

Average employee expenses increased by 2 percentage points in 9M FY24 compared to 9M FY23

Other expenses remained same in 9M FY24 as compared to 9M FY23

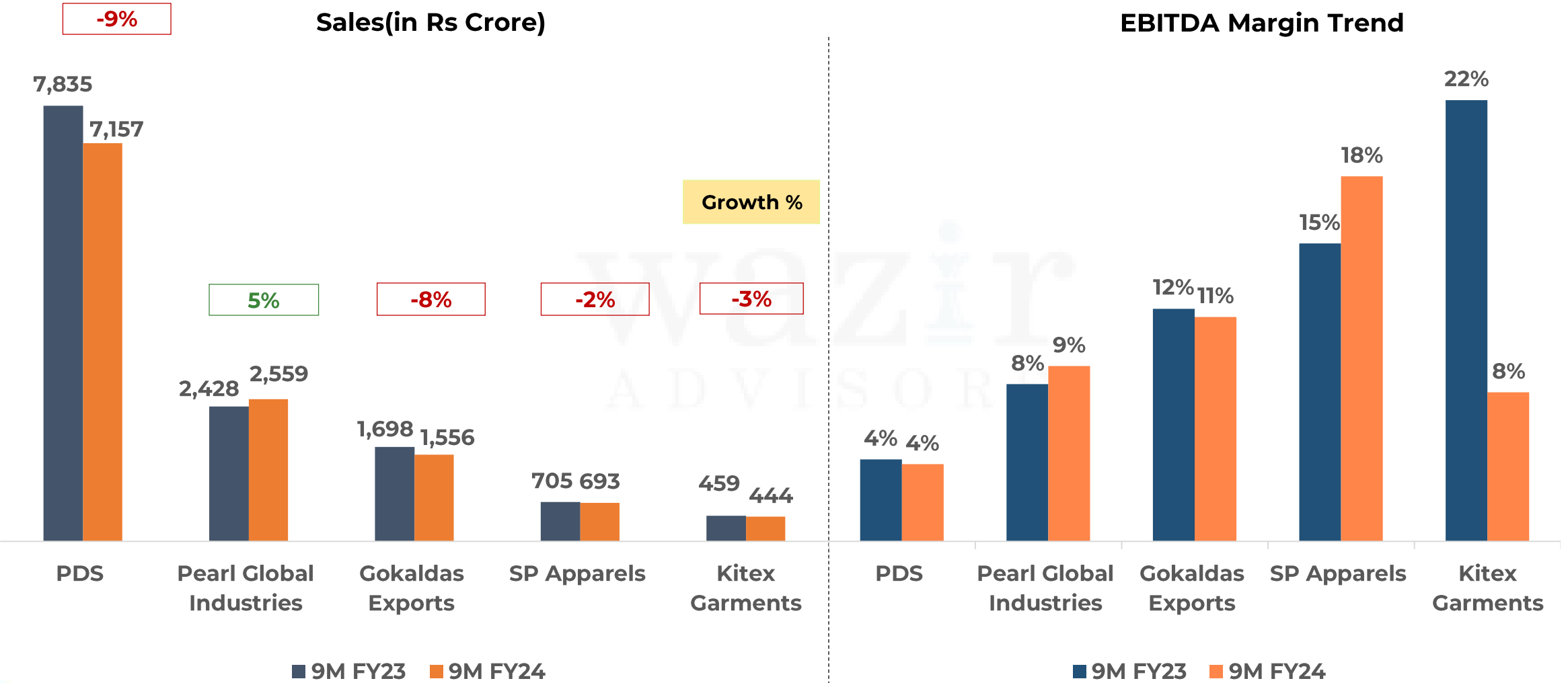


Wazir Apparel Index (WAI)

Financial Performance

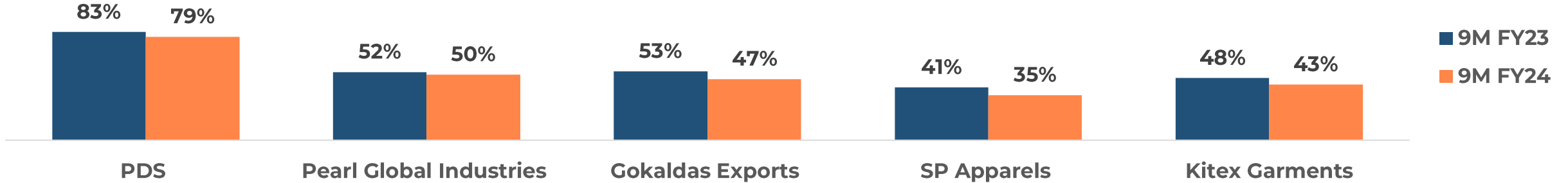
9M FY24

9M FY24 Analysis of Selected Top Players

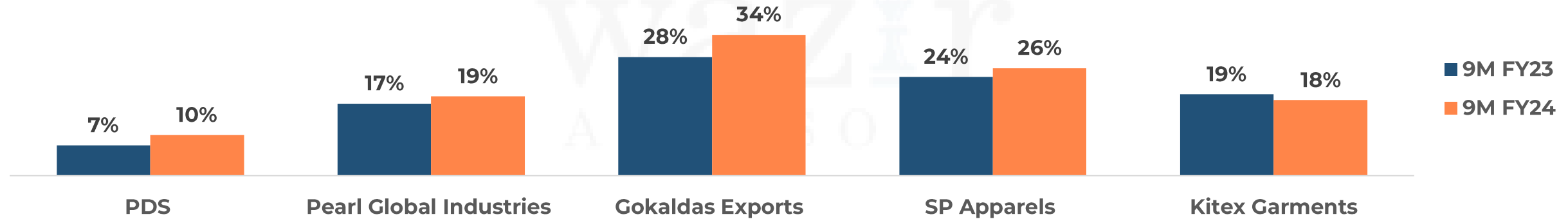


9M FY24 Analysis - Major Expenses as % of Sales

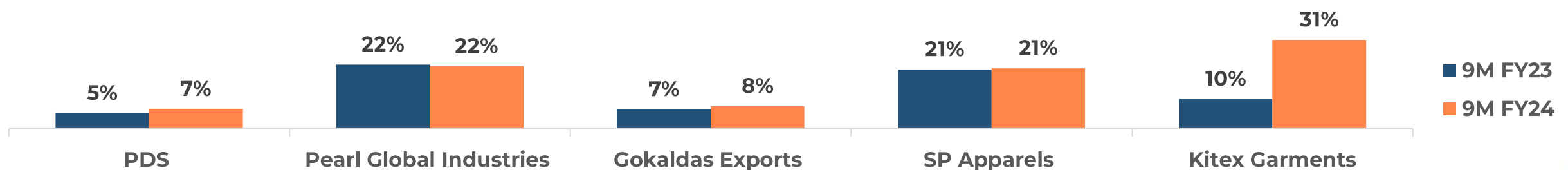
Raw Material Cost - % of Sales



Employee Cost - % of Sales

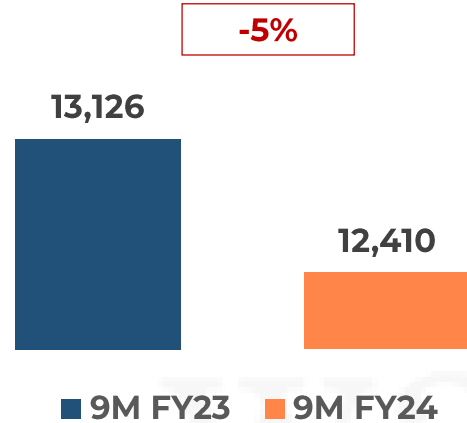


Other Costs - % of Sales

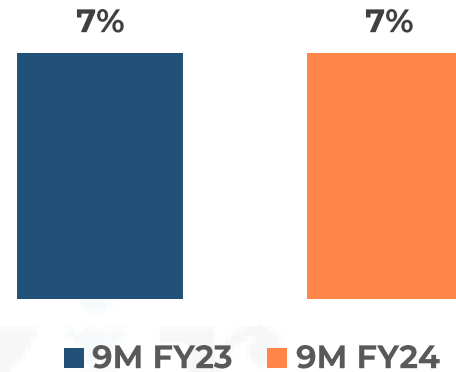


Consolidated Analysis for the Selected Top Apparel Players

Consolidated Sales (Rs. Crore)



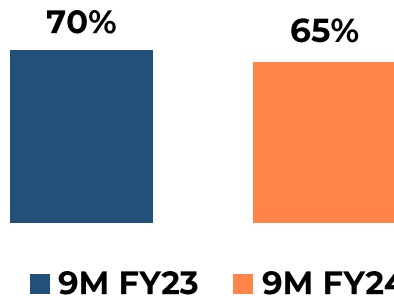
Average EBITDA %



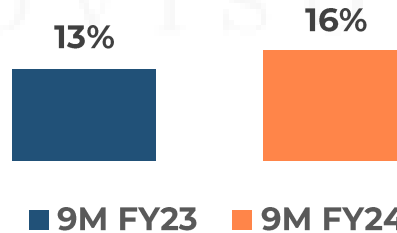
At consolidated level, sales have decreased by -5% in 9M FY24 compared with 9M FY23

Consolidated EBITDA margin remained same for the selected top companies in 9M FY24 compared to 9M FY23

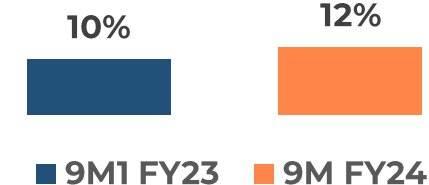
Average RM Cost - % of Sales



Average Employee Cost - % of Sales



Average Other Expenses - % of Sales



The Average cost of RM has decreased by 5 percentage points in 9M FY24 compared to 9M FY23

Average employee expenses increased by 3 percentage points in 9M FY24 compared to H1 FY23.

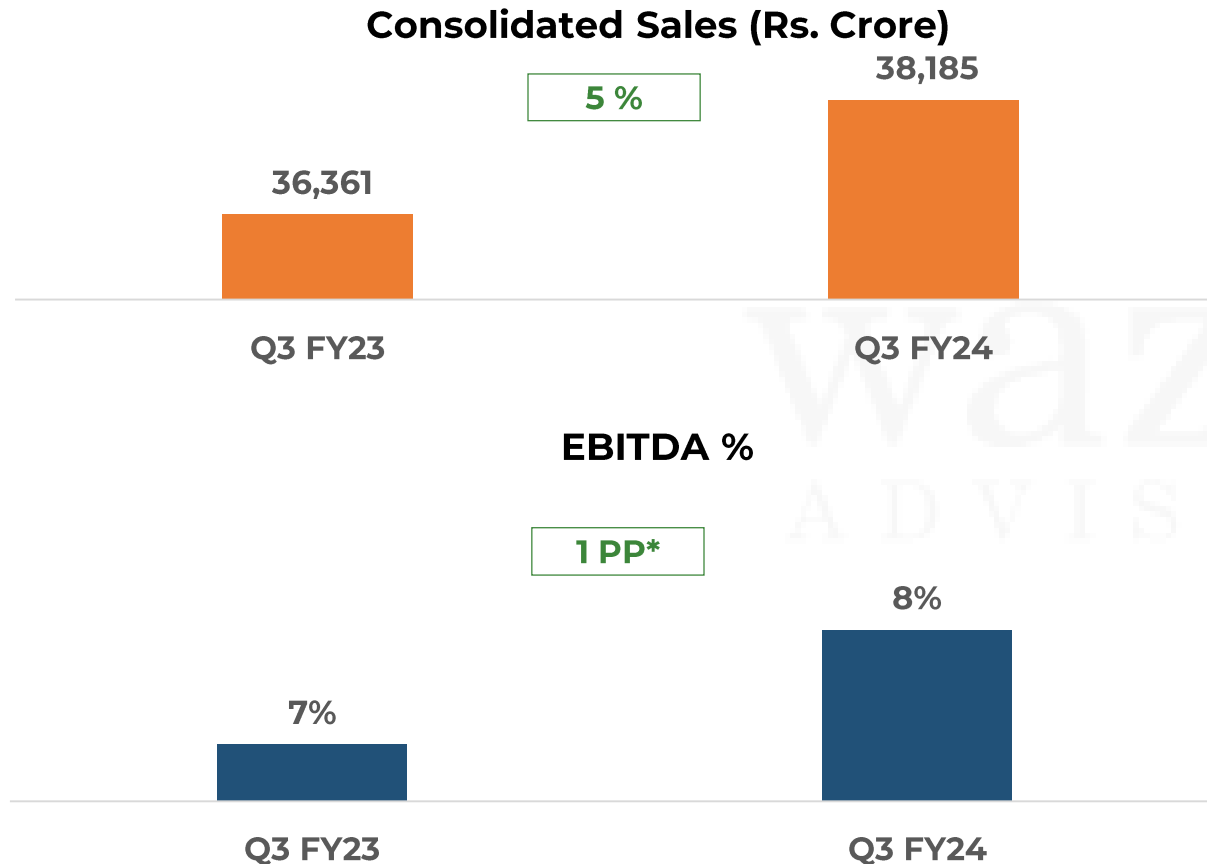
Other expenses increased by 2 percentage point in 9M FY24 when compared to 9M FY23.



Consolidated Analysis of listed Companies in T&A

Q3 FY24

Consolidated Analysis for all listed Textile & Apparel Companies



Consolidated Sales index increased by 5% in Q3 FY24 compared to Q3 FY23.

Consolidated EBITDA% has increased by 1 Percentage Points in Q3 FY24 compared to Q3 FY23.

Note: Consolidated Sales & EBITDA values are calculated from a total of 274 listed companies of textiles and apparels

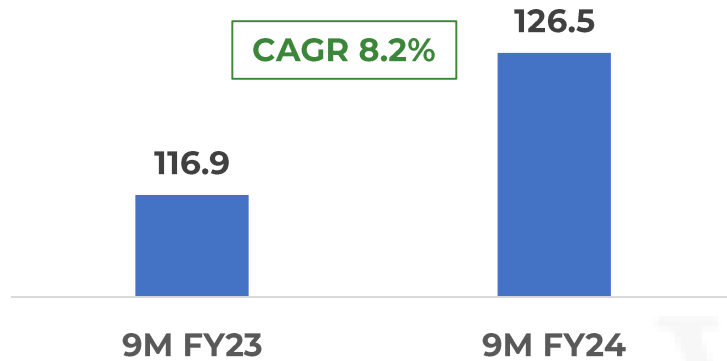


Market Update

Key Economic Indicators

India's GDP (at constant prices*)

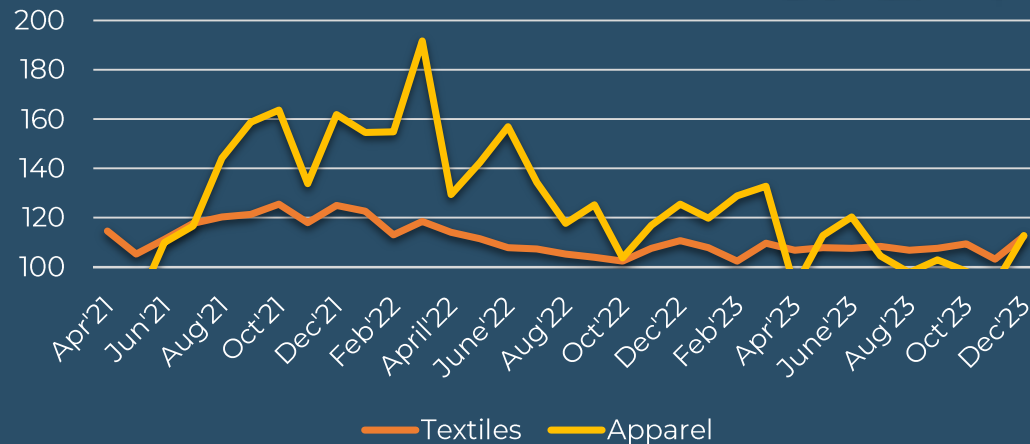
Values in Rs. Lakh Cr



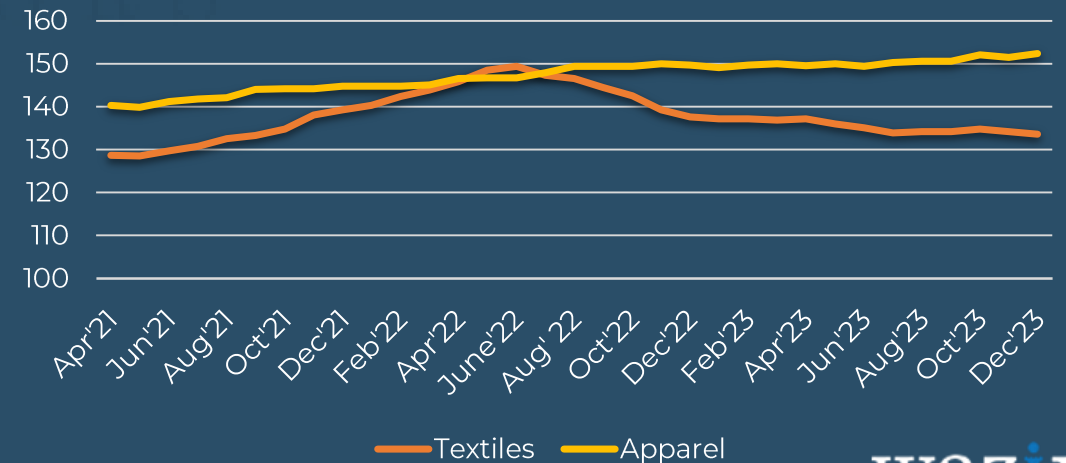
Average IIP for textiles in 9M FY24 has remained same, while that for apparel has decreased by -19% when compared with the values in 9M FY23.

Average WPI in 9M FY24 for textiles has decreased by -7% and that of apparel increased by 1% when compared to the values in 9M FY23.

Index of Industrial Production (IIP*)



Wholesale Price Index (WPI*)



India's Overall T&A* Exports

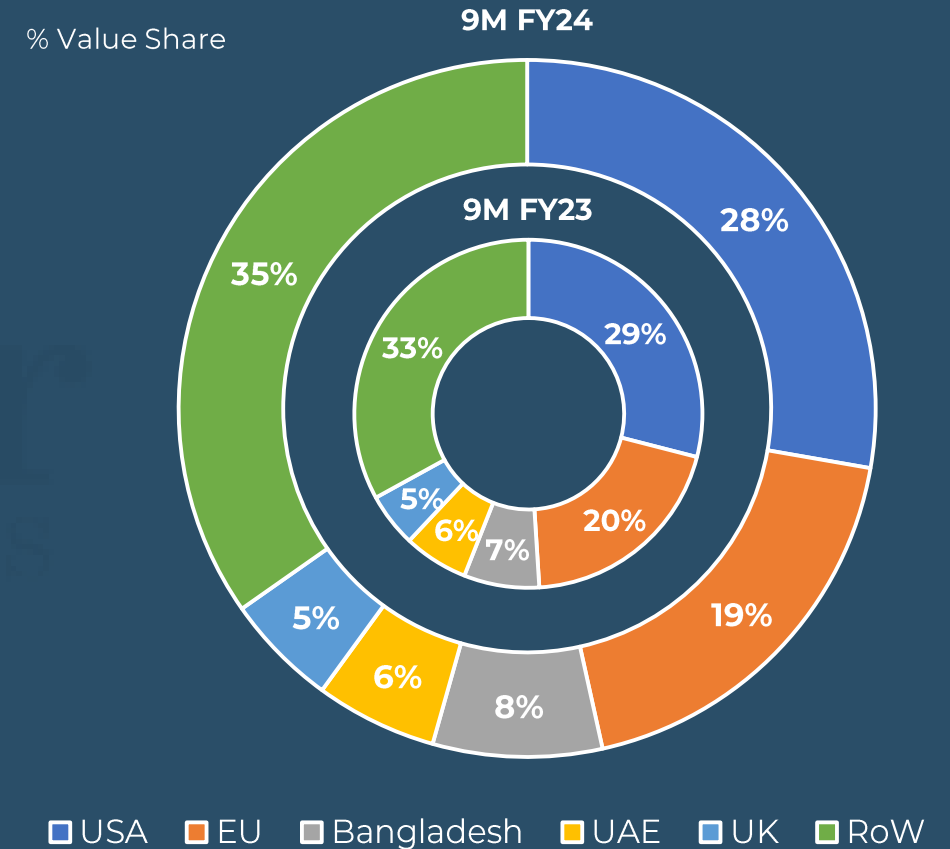
India's Textile & Apparel Exports (Values in US\$ Million)

Category	H1 FY23	H1 FY24	CAGR	Q3 FY23	Q3 FY24	CAGR	9M FY23	9M FY24	CAGR
Fibre	866	771	-11%	235	338	43%	1,101	1,109	1%
Filament	551	447	-19%	203	252	24%	755	699	-7%
Yarn	1,851	2335	26%	695	1,218	75%	2,546	3,552	40%
Fabric	2,775	2460	-11%	1,179	1,062	-10%	3,953	3,522	-11%
Apparel	8,178	6925	-15%	3,674	3,246	-12%	11,852	10,171	-14%
Home Textiles	3,104	2982	-4%	1,386	1,473	6%	4,490	4,454	-1%
Others	1,189	999	-16%	486	433	-11%	1,675	1,432	-15%
Total	18,514	16,919	-9%	7,858	8,020	2%	26,372	24,939	-5%

India's overall T&A exports has declined by -5% in 9M FY24 compared to 9M FY23.

China's import of Cotton yarn from India has increased from US\$ 53 Mn in 9M FY23 to US \$ 554 Mn in 9M FY24 .

India's Top T&A Export Markets



India's Overall T&A* Imports

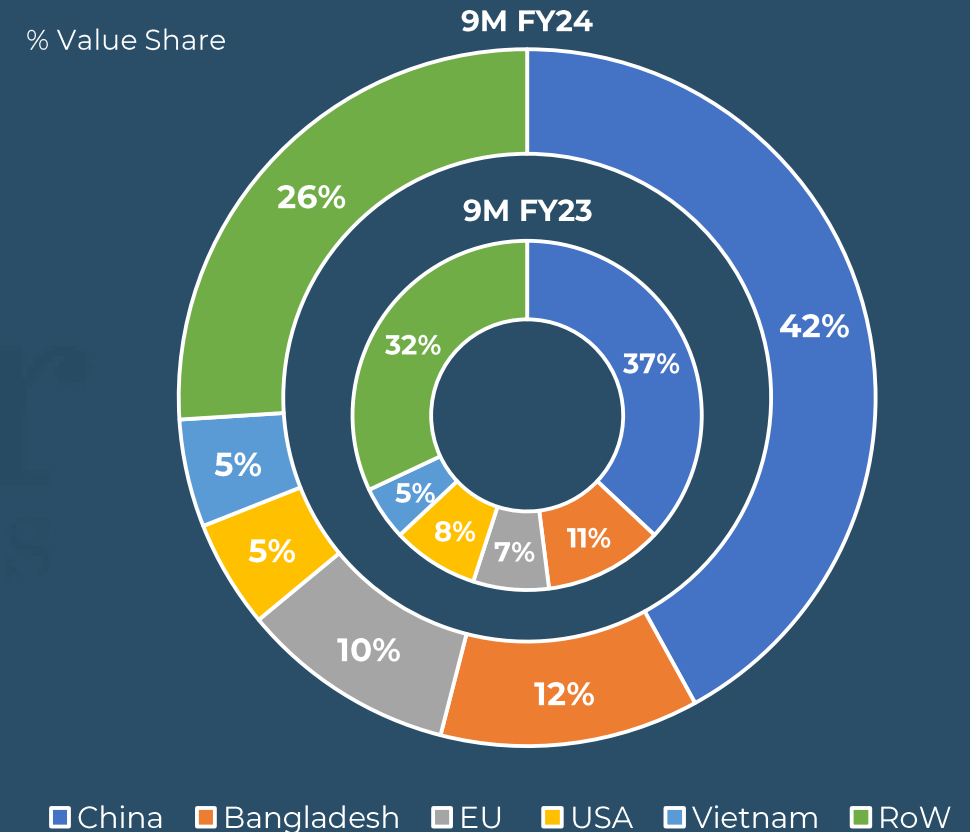
India's Textile & Apparel Imports (Values in US\$ Million)

Category	H1 FY23	H1 FY24	CAGR	Q3 FY23	Q3 FY24	CAGR	9M FY23	9M FY24	CAGR
Fibre	1,819	1,000	-45%	575	373	-35%	2,394	1,374	-43%
Filament	741	771	4%	341	327	-4%	1,083	1,098	1%
Yarn	425	279	-34%	132	151	14%	557	430	-23%
Fabric	1,423	1,290	-9%	640	649	1%	2,063	1,939	-6%
Apparel	912	771	-17%	443	394	-11%	1,356	1,165	-14%
Home Textiles	156	148	-5%	69	87	26%	225	235	4%
Others	486	472	-4%	232	235	1%	719	707	-2%
Total	5,962	4,731	-21%	2,434	2,216	-9%	8396	6947	-17%

India's T&A imports have reduced by -17% in 9M FY24 when compared with 9M FY23

The home textile imports have increased by 4% in 9M FY24 when compared with 9M FY23

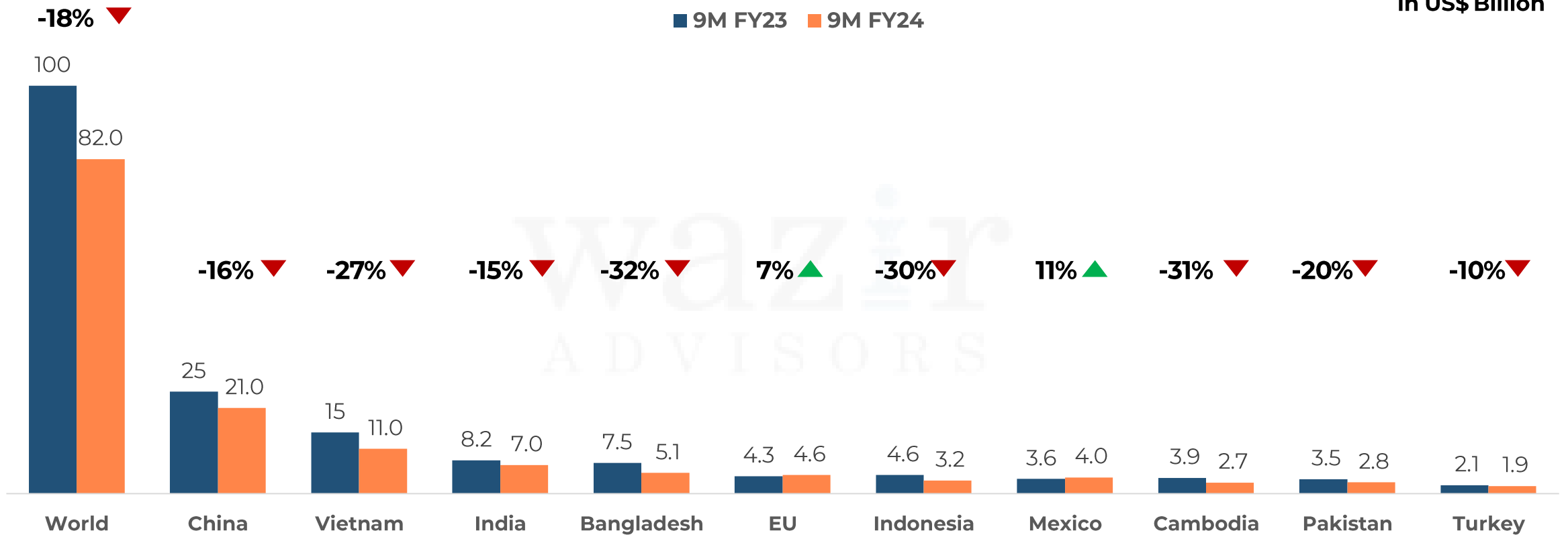
India's Top T&A Imports Partners



USA T&A Import has Declined by -18% in 9M FY24

T&A Imports and Top Supplier Countries of US (Value-wise)

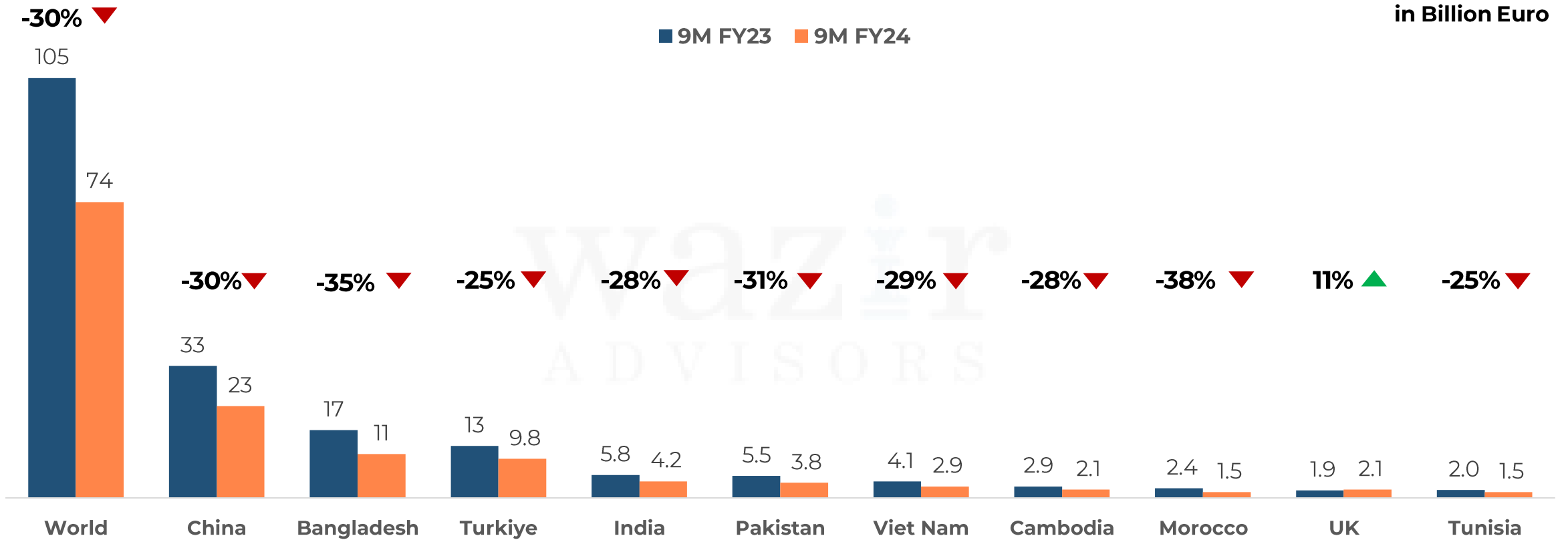
in US\$ Billion



EU T&A Import has Declined by -30% in 9M FY24

T&A Imports and Top Supplier Countries of EU - 27 (Value-wise)

in Billion Euro



Annexure

List of Companies Included as Part of the WTI Financial Analysis

Top listed textile companies in terms of sales turnover in FY23 have been included for financial analysis.

S. No.	Company Name	Annual Sales FY23 (Rs Cr)
1	Vardhman Textiles	9,840
2	Arvind	7,722
3	Trident	6,267
4	Welspun Living Ltd.	5,654
5	KPR Mill	4,739
6	Indorama Synthetics	3,906
7	Filatex India	4,303
8	RSWM	3,788
9	Sutlej	3,039
10	Nahar Spinning Mills	2,797

Note: Companies exhibiting significant deviations in their numbers, have been excluded from the analysis

- Sales constitutes total operating income
- Standalone financials have been considered for analysis

List of Companies Included as Part of the WAI Financial Analysis

Top listed apparel companies in terms of sales turnover in FY23 have been included for financial analysis.

S. No.	Company Name	Annual Sales FY23 (Rs Cr)
1	PDS Ltd.	10,577
2	Pearl Global Industries Ltd.	3,158
3	Gokaldas Exports Ltd	2,221
4	SP Apparels Ltd.	940
5	Kitex Garments Ltd.	557

Note: Companies exhibiting significant deviations in their numbers, have been excluded from the analysis

- Sales constitutes total operating income
- Consolidated financial have been considered for PDS Ltd. & Pearl Global

Measuring Financial Performance of Indian Textile & Apparel Sector

- Wazir Index has been developed for assessing the overall financial performance of the textile & apparel sector on a continuous basis.
- This index takes the collective performance of top ten textile & top five apparel companies (by sales) of 2015-16 as the base/benchmark which is represented by the base Index number 100.
- Base value of 100 is assigned separately to each quarter performance and full year performance in 2015-16, and correspondingly financial performance of the textile industry is benchmarked to this base number to assess quarterly (Q1), half yearly (H1), nine monthly (9M) and yearly performance (FY) for subsequent years against the set benchmark.
- Overall textile & apparel index includes the following components:
 - **WTI Sales** : Consolidated sales index of top ten textile companies
 - **WTI EBITDA** : Consolidated EBITDA index for textile companies
 - **WAI Sales** : Consolidated sales index of top five apparel companies
 - **WAI EBITDA** : Consolidated EBITDA index for apparel companies

Glossary

- EBITDA – Earnings Before Interest Tax Depreciation & Amortization
- FY – Financial Year
- FY23 – April 2022 to March 2023
- FY24 – April 2023 to March 2024
- GDP – Gross Domestic Product
- H1 FY23 – April 2022 to September 2022
- H1 FY24 – April 2023 to September 2023
- Q3 FY23 – October 2022 to December 2022
- Q3 FY24 – October 2023 to December 2023
- 9M FY23 – April 2022 to December 2022
- 9M FY23 – April 2023 to December 2023
- RM – Raw Material
- T&A – Textile & Apparel
- USA – United States of America
- UK – United Kingdom
- EU – European Union
- WTI – Wazir Textile Index
- WAI – Wazir Apparel Index
- YOY – Year on Year
- YTD – Year till date

Wazir Advisors: Your Trusted Advisor in Textile and Apparel Domain

Our Services

Strategy & Implementation

- Corporate Strategy
- Market Opportunity Assessment
- Location Analysis
- New Factory Set- up
- Operations re-engineering
- Techno Commercial Due-Diligence

Business Transformation

- Defining Business Strategy
- Cost Transformation
- Revenue Enhancement
- Preferred Supplier Programme
- Business Process Re-engineering

Cross Border Alliances

- Market Assessment
- Market Feasibility
- Market Entry Models
- Partner/Target Screening & Shortlisting
- Partnership Structuring
- Implementation Support

Transaction Advisory Services

- Due Diligence
- Financial Modelling
- Deal Structuring
- Capital Raising
- Potential target Identification

CONTACT US

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